

**CONSOLIDATED BALANCE SHEET**  
**at 31 December 2004 (after profit appropriation)**

| <i>(in EUR millions)</i>                    | <i>2004</i>    | <i>2003</i>    |
|---|----------------|----------------|
| <b>Assets</b>                               |                |                |
| Cash  | 7,204          | 7,117          |
| Short-term government paper                 | 4,132          | 3,211          |
| <i>Professional securities transactions</i> | <i>26,134</i>  | <i>30,199</i>  |
| <i>Other banks</i>                          | <i>14,454</i>  | <i>11,720</i>  |
| Banks                                       | 40,588         | 41,919         |
| <i>Public sector lending</i>                | <i>2,201</i>   | <i>2,161</i>   |
| <i>Private sector lending</i>               | <i>252,996</i> | <i>235,425</i> |
| <i>Professional securities transactions</i> | <i>20,973</i>  | <i>13,211</i>  |
| Lending                                     | 276,170        | 250,797        |
| Interest-bearing securities                 | 91,889         | 71,141         |
| Shares                                      | 15,168         | 10,093         |
| Participating interests                     | 510            | 201            |
| Property and equipment                      | 3,927          | 3,964          |
| Other assets                                | 5,468          | 4,984          |
| Prepayments and accrued income              | 30,033         | 9,878          |
| <b>Total assets</b>                         | <b>475,089</b> | <b>403,305</b> |

| <i>(in EUR millions)</i>                            | <i>2004</i>    | <i>2003</i>    |
|---|----------------|----------------|
| <b>Liabilities</b>                                  |                |                |
| <i>Professional securities transactions</i>         | 22,898         | 20,180         |
| <i>Other banks</i>                                  | 73,368         | 62,676         |
| Banks   | 96,266         | 82,856         |
| <i>Savings</i>                                      | 77,737         | 71,559         |
| <i>Professional securities transactions</i>         | 4,119          | 3,309          |
| <i>Other funds entrusted</i>                        | 110,267        | 97,703         |
| Funds entrusted                                     | 192,123        | 172,571        |
| Debt securities                                     | 92,578         | 80,695         |
| Other liabilities                                   | 12,447         | 11,907         |
| Accruals and deferred income                        | 34,314         | 12,513         |
| Provisions  | 20,752         | 19,177         |
|   | 448,480        | 379,719        |
| <i>Fund for general banking risks</i>               | 1,756          | 1,679          |
| <i>Subordinated loans</i>                           | 2,091          | 2,211          |
|   | 3,847          | 3,890          |
| <i>Member Capital</i>                               | 3,841          | 3,853          |
| <i>Revaluation Reserves</i>                         | 136            | 222            |
| <i>Other Reserves</i>                               | 12,287         | 11,158         |
| <i>Trust Preferred Securities III, IV, V and VI</i> | 1,879          | -              |
| <i>Reserves</i>                                     | 18,143         | 15,233         |
| <i>Third-party interests</i>                        | 4,619          | 4,463          |
| Group equity  | 26,609         | 23,586         |
| <b>Total liabilities</b>                            | <b>475,089</b> | <b>403,305</b> |
| Contingent liabilities                              | 7,612          | 6,435          |
| Irrevocable facilities                              | 30,114         | 26,117         |

**CONSOLIDATED PROFIT AND LOSS ACCOUNT  
for 2004**

| <i>(in EUR millions)</i>                           | <i>2004</i>   | <i>2003</i>   |
|--|---------------|---------------|
| <b>Income</b>                                      |               |               |
| <i>Interest income</i>                             | <i>18,773</i> | <i>17,794</i> |
| <i>Interest expense</i>                            | <i>12,524</i> | <i>11,838</i> |
| Interest   | 6,249         | 5,956         |
| Income from securities and participating interests | 482           | 353           |
| <i>Commission income</i>                           | <i>2,458</i>  | <i>2,146</i>  |
| <i>Commission expense</i>                          | <i>346</i>    | <i>294</i>    |
| Commission   | 2,112         | 1,852         |
| Results on financial transactions                  | 312           | 170           |
| Other income                                       | 900           | 687           |
| Total income                                       | 10,055        | 9,018         |
| <b>Expenses</b>                                    |               |               |
| <i>Staff costs</i>                                 | <i>4,029</i>  | <i>3,770</i>  |
| <i>Other administrative expenses</i>               | <i>2,335</i>  | <i>2,101</i>  |
| Staff costs and other administrative expenses      | 6,364         | 5,871         |
| Depreciation                                       | 368           | 372           |
| Operating expenses                                 | 6,732         | 6,243         |
| Value adjustments to receivables                   | 525           | 575           |
| Value adjustments to financial fixed assets        | (11)          | (148)         |
| Total expenses                                     | 7,246         | 6,670         |
| Operating profit before taxation                   | 2,809         | 2,348         |
| Taxation on operating profit                       | 957           | 712           |
| Operating profit/Group profit after taxation       | 1,852         | 1,636         |
| Third-party interests                              | 316           | 266           |
| <b>Net profit</b>                                  | <b>1,536</b>  | <b>1,370</b>  |

**CASH FLOW STATEMENT**

| <i>(in EUR millions)</i>   | 2004            | 2003            |
|--|-----------------|-----------------|
| <b>Cash flow from operating activities</b>                                   |                 |                 |
| Operating profit/Group profit after taxation                                 | 1,852           | 1,636           |
| <i>Adjustments for:</i>  |                 |                 |
| - depreciation   | 368             | 372             |
| - value adjustments to receivables   | 525             | 575             |
| - value adjustments to financial fixed assets                                | (11)            | (148)           |
| - movements in technical reserves relating to the insurance business         | 1,363           | 1,119           |
| - movements in other provisions  | 212             | (280)           |
| - movements in accrued and deferred items                                    | 1,646           | 1,729           |
|  | <u>4,103</u>    | <u>3,367</u>    |
| Cash flow from business operations   | 5,955           | 5,003           |
| Movements in short-term government paper                                     | (921)           | (1,398)         |
| Movements in securities trading portfolio                                    | (19,723)        | 2,665           |
| Movements in securitised loans   | (963)           | (50)            |
| Movements in banks   | 14,741          | 633             |
| Movements in lending   | (25,898)        | (26,120)        |
| Movements in funds entrusted   | 19,552          | 939             |
| Other movements from operating activities                                    | (1,550)         | 4,609           |
|  | <u>(14,762)</u> | <u>(18,722)</u> |
| <b>Net cash flow from operating activities</b>                               | <b>(8,807)</b>  | <b>(13,719)</b> |
| <b>Cash flow from investing activities</b>                                   |                 |                 |
| Investments and purchases  |                 |                 |
| - investment portfolios  | (24,469)        | (24,222)        |
| - participating interests  | (321)           | (45)            |
| - tangible fixed assets  | (534)           | (686)           |
|  | <u>(25,324)</u> | <u>(24,953)</u> |
| Disposals, redemptions and sales   |                 |                 |
| - investment portfolio   | 20,575          | 19,900          |
| - participating interests  | 11              | 15              |
| - tangible fixed assets  | 239             | 227             |
|  | <u>20,825</u>   | <u>20,142</u>   |
| <b>Net cash flow from investing activities</b>                               | <b>(4,499)</b>  | <b>(4,811)</b>  |
| <b>Cash flow from financing activities</b>                                   |                 |                 |
| Movements in Member Capital and Trust Preferred Securities III, IV, V and VI | 1,867           | 2               |
| Movements in subordinated loans  | (120)           | 1,450           |
| Movements in debt securities   | 11,883          | 18,956          |
| Payment on Member Capital and Trust Preferred Securities III, IV, V and VI   | (237)           | (215)           |
| <b>Net cash flow from financing activities</b>                               | <b>13,393</b>   | <b>20,193</b>   |
| <b>Net cash flow</b>   | <b>87</b>       | <b>1,663</b>    |

The cash flow statement provides a summary of the net movements in operating, investing and financing activities.

**MOVEMENTS IN RESERVES**

|   | 2004          | 2003          |
|---|---------------|---------------|
| Reserves can be broken down as follows:   |               |               |
| Member Capital  | 3,841         | 3,853         |
| Revaluation Reserves  | 136           | 222           |
| Other Reserves  | 12,287        | 11,158        |
| Trust Preferred Securities III, IV, V and VI  | 1,879         | -             |
|   | <u>18,143</u> | <u>15,233</u> |
| Movements in reserves:  |               |               |
| <i>Member Capital</i>   |               |               |
| Balance at 1 January  | 3,853         | 3,851         |
| Movements relating to market making   | (12)          | 2             |
| Balance at 31 December  | <u>3,841</u>  | <u>3,853</u>  |
| <i>Revaluation reserves</i>   |               |               |
| Balance at 1 January  | 222           | 246           |
| Revaluation   | 156           | 32            |
| Transferred to/from other reserves  | (11)          | 16            |
| Released to profit and loss account   | (231)         | (72)          |
| Balance at 31 December  | <u>136</u>    | <u>222</u>    |
| This item includes the revaluation reserves for property, shares and participating interests. |               |               |
| <i>Other reserves</i>   |               |               |
| Balance at 1 January  | 11,158        | 10,164        |
| Transferred from/to revaluation reserves  | 11            | (16)          |
| Goodwill  | (172)         | (213)         |
| Other movements   | (9)           | 68            |
| Payment on Member Capital and Trust Preferred Securities III, IV, V and VI                    | (237)         | (215)         |
| Net profit  | 1,536         | 1,370         |
| Balance at 31 December  | <u>12,287</u> | <u>11,158</u> |
| The goodwill relates to Telia Finans AB and BGZ SA  |               |               |
| <i>Trust Preferred Securities III, IV, V and VI</i>   |               |               |
| Balance at 1 January  | -             | -             |
| Issue   | 1,879         | -             |
| Balance at 31 December  | <u>1,879</u>  | <u>-</u>      |