



Rabobank

*Media Release
October 27, 2011*

Rabobank appoints new state manager for Queensland and NT

Rabobank has announced the appointment of Brad James as state manager for its rural business in Queensland and the Northern Territory.

Mr James, Rabobank's Central Queensland regional manager, will take the reins following the transfer of the previous state manager, Justin Harrison, to Rabobank North America.

Announcing the appointment, Rabobank general manager Rural Australia Peter Knoblanche said Mr James had played a key role in the growth and development of Rabobank's Queensland business in his nine years with the bank.

"We are delighted to have someone of Brad's skills and depth of experience in Queensland rural banking move into this role," Mr Knoblanche said.

The world's leading food and agribusiness bank, Rabobank is one of Australia's largest rural lenders. It is the leading agricultural lender in Queensland.

Mr James joined Rabobank in 2003 has served in the role of Central Queensland regional manager since May 2007. He will retain this responsibility in his new role.

Mr James began his banking career in 1980, initially specialising in commercial and corporate finance. In 1990 he left Brisbane as a corporate analyst to take up his first bank manager's role in Gin Gin, Queensland. At this time he was the youngest manager in the state.

"It was here that I first delved into agriculture and I have to say I was hooked. Today I can say I have specialised in rural lending for the past 20 years," Mr James said.

"I have always had that strong affiliation with agriculture - my father was a banker in the rural sector for 36 years so I am very pleased to have the opportunity now to lead the highly-skilled Rabobank team in Queensland and the Northern Territory.

"We are not the leading agriculture lender in Queensland by accident, Rabobank's success lies in the fact that we are much more than just another bank - we offer a unique approach to banking. Our people are at the core of everything we do and we are focussed on providing the best value and expertise to our clients.

"Justin has done a tremendous job and I look forward to building on his hard work."

Justin Harrison leaves Australia to take up his position of Customer Experience Executive with Rabo AgriFinance in St Louis, Missouri USA.

Rabobank Australia & New Zealand is a part of the international Rabobank Group, the world's leading specialist in food and agribusiness banking. Rabobank has more than 110 years' experience providing customised banking and finance solutions to businesses involved in all aspects of food



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and agribusiness. Rabobank is structured as a cooperative and operates in 48 countries, servicing the needs of approximately 10 million clients worldwide through a network of more than 1600 offices and branches. Rabobank Australia & New Zealand is one of Australasia's leading rural lenders and a significant provider of business and corporate banking and financial services to the region's food and agribusiness sector. The bank has 93 branches throughout Australia and New Zealand.

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