



Rabobank

**Media Release
November 2, 2011**

Rabobank announces 0.25% cut in variable base rate for rural loans

Rabobank Australia has announced it will reduce the variable base rate on its rural loans by 0.25% per annum.

Rabobank general manager Rural Australia Peter Knoblanche said the bank was pleased to be able to pass on the full 0.25% rate reduction to its Australian rural lending clients, following yesterday's Reserve Bank of Australia decision to cut the official cash rate.

"This interest rate cut provides a welcome reduction in costs for many farmers at a time when the Australian agricultural sector has been feeling the pressure from a high dollar and some easing in commodity prices," he said.

"This represents more positive news for the sector right now as it looks forward to an overall very strong finish to the 2011 season, with a positive outlook for the grain harvest and excellent growing conditions experienced across the livestock industries."

Mr Knoblanche said the rate reduction would be effective from November 18, 2011.

Part of the Rabobank Group, the world's leading food and agribusiness bank, Rabobank Australia is one of Australia's leading rural lenders.

The Rabobank Group operates in 48 countries. Founded as farmers cooperative in the Netherlands more than 110 years ago, Rabobank is still structured and run as a cooperative.

Rabobank Australia & New Zealand is a part of the international Rabobank Group, the world's leading specialist in food and agribusiness banking. Rabobank has more than 110 years' experience providing customised banking and finance solutions to businesses involved in all aspects of food and agribusiness. Rabobank is structured as a cooperative and operates in 48 countries, servicing the needs of approximately 10 million clients worldwide through a network of more than 1600 offices and branches. Rabobank Australia & New Zealand is one of Australasia's leading rural lenders and a significant provider of business and corporate banking and financial services to the region's food and agribusiness sector. The bank has 93 branches throughout Australia and New Zealand.

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