



Rabobank

*Media release
May 8, 2014*

Last chance to apply for leading farm business management program – 2014

Applications are to close at the end of this month for this year's Rabobank Executive Development Program, Australasia's well regarded agricultural business management course for leading primary producers.

Now in its fifteenth year, the prestigious Rabobank Executive Development Program gives leading Australian and New Zealand farmers from a range of agricultural sectors the opportunity to develop and enhance their business management skills.

Rabobank group executive for Country Banking Australia Peter Knoblanche said the business of running an agricultural enterprise has become increasingly sophisticated, with farm owners and managers needing to draw equally on their farm knowledge and professional business skills in order to remain competitive and profitable.

"The Rabobank Executive Development Program provides our farmers with the opportunity to enhance their management and leadership skills within the context of primary production," Mr Knoblanche said.

"Participants on the program develop the ability to plan and implement best practice business strategies that suit their own unique business operation designed to give them a competitive edge and ensure a sustainable long-term future."

The program introduces participants to the latest practices in business management; leadership, strategy and planning, finance, human resources, value chain management and marketing, and how these can be directly applied to their farm businesses.

Applications for the Rabobank 2014 Executive Development Program are open until Friday 30 May 2014, with applicants accepted from across a range of commodities and geographical locations in Australia and New Zealand. Held in Sydney, the first module runs from 17 to 22 August 2014, with the second module taking place in July of next year.

Producers interested in an application form or any further information on the Rabobank Executive Development Program should visit www.rabobank.com.au/bmp or contact Rabobank Business Programs manager Nerida Sweetapple on +61 2 8115 4139 or email nerida.sweetapple@rabobank.com.au.

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Rabobank Australia & New Zealand is a part of the international Rabobank Group, the world's leading specialist in food and agribusiness banking. Rabobank has more than 110 years' experience providing customised banking and finance solutions to businesses involved in all aspects of food and agribusiness. Rabobank is structured as a cooperative and operates in 42 countries, servicing the needs of approximately 10 million clients worldwide through a network of more than 1600 offices and branches. Rabobank Australia & New Zealand is one of Australasia's leading rural lenders and a



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significant provider of business and corporate banking and financial services to the region's food and agribusiness sector. The bank has 93 branches throughout Australia and New Zealand.

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