

Target **Market** Determination

Cash Management Account

Effective date: 27 June 2025

About this document

When to use this target market determination

This target market determination (TMD) seeks to offer clients, distributors and staff with an understanding of the class of clients for which this product has been designed, having regard to the client's objectives, financial situation and needs.

This document is not intended to provide financial advice. Clients must refer to the Rabobank Deposit Accounts Terms and Conditions which outline the relevant terms and conditions under the products.

Product to which this target market determination applies

This TMD applies to the Cash Management Account (CMA) as referred to in the following document/s:

- Rabobank Deposit Accounts Terms and Conditions
- Rabobank Schedule of Standard Fees
- Internet Banking - Conditions of Use
- Visa Debit Card - Conditions of Use
- Rabobank Australia Limited Financial Services Guide

Date from which this target market determination is effective

27 June 2025.

Class of clients that fall within this target market

The information below summarises the overall class of clients that fall within the target market for these products, based on the products' key attributes and the objectives, financial situation and needs of the client that it has been designed to meet.

Class of clients

The CMA is for clients who are looking for an everyday transaction account that provides at-call access to funds via internet and mobile banking, VISA Debit Card, ATM, BPAY, EFTPOS and Bank@Post.

Product description and key attributes

The CMA is an everyday transaction account that provides at-call access to funds.

The key attributes of the CMA are:

- Provides access to funds via internet and mobile banking, VISA Debit Card, ATM, BPAY, EFTPOS and Bank@Post
- A variable tiered interest rate may apply. Please refer to the website for current interest rates
- A minimum opening balance of \$20,000 applies

- No monthly Account Service Fee applies
- Added security using a Rabobank Token (a device supplied to enable accessing and transacting on accounts online)
- Deposits covered under the Australian Government's guarantee on combined balances of up to \$250,000 per account holder with Rabobank Australia Limited
- Other fees and charges may apply

Needs

The CMA has been designed for clients who:

- Require at-call access to their funds
- Require internet and mobile banking access
- Require access to funds using ATM, BPAY, EFTPOS and Bank@Post

Objectives

The CMA has been designed for clients who require at-call access to funds.

Financial situation

The CMA has been designed for clients who have surplus funds of at least \$20,000 and who require an everyday transaction account that provides at-call access to funds.

Consistency between target market and product

This product is likely to be consistent with the likely objectives, financial situation and needs of the class of clients in the target market. This is based on an analysis of the key terms, features and attributes of the products and a finding that these are consistent with the identified class of clients.

Applications are subject to Rabobank Approval

Applications for a CMA are subject to Rabobank approval and generally open to clients who meet the following requirements:

- The CMA is available for individuals (including Joint applicants), Businesses (including companies and partnerships), Trusts and Self-Managed Superannuation Funds and other forms of business structures that Rabobank may accept from time to time
- Clients must be at least 18 years old

We may waive any of these requirements at our discretion.

How this product is to be distributed

Distribution conditions

These products have been designed to be distributed through the following means:

- Via appropriately trained and authorised staff (including branch staff and specialised teams); and
- Via Rabobank approved intermediaries defined as a licensed professional (e.g. a financial adviser or broker)

Adequacy of distribution conditions and restrictions

By distributing the products through our trained Branch staff, we are able to provide the client with the relevant information about the product so that they are able to determine whether it meets their financial situation, needs and objectives.

This makes it likely that clients who acquire the product are in the target market.

Ensuring that distribution is also through Rabobank approved intermediaries who are licensed professionals (e.g. financial advisers or brokers) will make it more likely that customers are in the target market. This is because those professionals understand the target market of the TMD, and will assist distribution in being directed towards the target market for whom the product has been designed.

We have therefore determined that the distribution conditions and restrictions are appropriate and will make it likely that customers who purchase the product are in the class of customers for which it has been designed.

Reviewing this target market determination

We will review this target market determination in accordance with the below:

Initial review

October 2022

Periodic reviews

At least every two years from the previous review

Review triggers or events

Any event or circumstances arise that Rabobank considers would suggest the TMD is no longer appropriate. This may include (but is not limited to):

- A material change to the design or distribution of the product, including related documentation;
- Occurrence of a significant dealing in the product which is not consistent with the product's TMD;
- Distribution conditions are found to be inadequate;
- External events such as adverse media coverage or regulatory attention; and/or
- Significant changes in metrics, including, but not limited to complaints

Where a review trigger has occurred, this target market determination will be reviewed within 10 business days.

Distribution Reporting Requirements

The following reporting information is collected and monitored by Rabobank when it engages in retail product distribution in relation to this product:

Information	Description	Reporting Period
Complaints	The number of complaints and details about those complaints.	Distribution by Intermediaries As soon as practicable, and in any case within 10 business days after the end of the relevant reporting period. The reporting period is every 3 months (i.e. quarterly). Each reporting period ends on the last day of the last month in the relevant quarter, as set out below: <ul style="list-style-type: none">• 1 January to 31 March (first quarter);• 1 April to 30 June (second quarter);• 1 July to 30 September (third quarter); and• 1 October to 31 December (fourth quarter). Distribution by Rabobank As soon as practicable, and in any case within 10 business days of the end of the relevant reporting period. The relevant reporting period is monthly by calendar month.
Significant dealing(s)	The date or date range of the significant dealing(s), a description of the significant dealing(s) including why it is not consistent with the TMD.	Distribution by Intermediaries and by Rabobank As soon as practicable, and in any case within 10 business days after becoming aware.